



Technical Laboratory Systems, Inc.

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April 16, 2020

RE: CARES Act Education Relief Fund 2020

To Whom It May Concern:

The recently passed CARES Act includes \$30.75 billion for emergency assistance to schools and colleges through the creation of an Education Stabilization fund. The Higher Education Emergency Relief Fund (Sec. 18004) allocates almost \$14 billion directly through the Title IV distribution system. The allocation for each institution is computed based on a percentage of the number of full-time equivalent Pell students and non-Pell students. At least 50 percent of funds awarded to institutions must be used to provide direct emergency aid to students, including “grants to students for food, housing, course materials, technology, health care, and child-care.”

Allowable uses for the institutional portion of the funds are broad and can be used to “defray expenses for institutions of higher education, such as lost revenue, technology costs associated with a transition to distance education.”

Fifty percent of each institution grant funds will be made available in advance for the sole and exclusive purpose of providing emergency financial aid grants to students for their expenses related to the disruption of campus operations due to coronavirus, such as food, housing, course materials, technology, health care, and child-care expenses.

The Department of Education has not announced when the second half of the funds will be made available to institutions.

The COVID-19 crisis that has forced the closure of the schools and colleges and displaced hundreds of thousands of workers across the nation presents an unprecedented opportunity to provide a pathway for students to learn online and for those displaced to invest their time in upskilling and retooling for high skill manufacturing and related careers.

Technical Laboratory Systems (Tech-Labs) and its sister company X-CAL collectively are one of the largest distributors of Technical Education and STEM eLearning, training equipment and learning systems in the nation. We have partnered with K-12 schools, community and technical colleges and universities to develop workforce training facilities that incorporate smart factory technologies, robotics, and other advanced technologies. The solutions we offer are allowable costs utilizing the funding provided by the CARES Act. These solutions allow students displaced by the COVID-19 crisis to continue their studies remotely and affords institutions the opportunity to offer training to displaced workers.

Amatrol, one of our partner companies, is offering significant discounts to their eLearning curriculum platform to assist everyone impacted by COVID-19. The eLearning suite contains over 300 courses, over 1,000 modules and over 3,000 hours of highly advanced content aligned with industry certifications. We could make the entire training library available on a per student rate of \$60 for 90 days of unlimited access. If adopted by larger entities, we offer site licenses for an unlimited number of users at lower per user costs through the end of summer. We can make this pricing available to all schools, colleges, universities and any other organization, such as workforce boards, working for the benefit of the public good.

Our goal is to help as many students as possible impacted by the current crisis either continue their studies or learn new skills to provide an opportunity for displaced workers to learn and earn MSSC, SACA, NOCTI, PMMI and other industry demanded Certifications during the current crisis. The competencies embedded therein are exactly what our employees should know to increase their knowledge of Industry 4.0 technologies and add value to their employers/institutions.

My team and I are available virtually to answer any questions.

Regards,

Timothy Brown
President
Technical Laboratory Systems, Inc.